

# With workers scarce, hiring criteria loosen

By Paul Davidson, USA Today

No degree? No experience?

No problem.

With employers struggling to find workers in an ever-tightening labor market, many are hiring job candidates for both white- and blue-collar jobs who lack skills or experience deemed essential just a few years ago.

"Companies aren't going for 100 percent of the job description," says Paul McDonald, senior executive director of staffing firm Robert Half. "They're going for approximately 70 to 75 percent of the job description but they're going with individuals who have high potential and are a good cultural fit."

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